

Notice : This document is an excerpt translation of the original Japanese document and is only for reference purposes. In the event of any discrepancy between this translated document and the original Japanese document , the latter shall prevail.



RASA INDUSTRIES,LTD.

**FY 2023 2Q (Ended September 30,2023)
Consolidated Financial Results**

November 14, 2023

Stock code : 4022

Contents

- 1. Business overview**
- 2. FY 2023 2Q (Ended September 30,2023) Financial Results and Forecast for FY2023**

1. Business overview

Business overview

Company Profile

Company Name	Rasa industries, Ltd.
Head Office	1-18-13, Soto-Kanda, Chiyoda-ku, Tokyo 101-0021, Japan
Founded	May 1, 1913
Established	June 26, 1918
Employees	610 (consolidated) <As of March 31, 2023>

Chemicals 41,918million yen / 84.5%

■ Phosphorus products

- Phosphoric acid
- Phosphate etc

■ Flocculant products

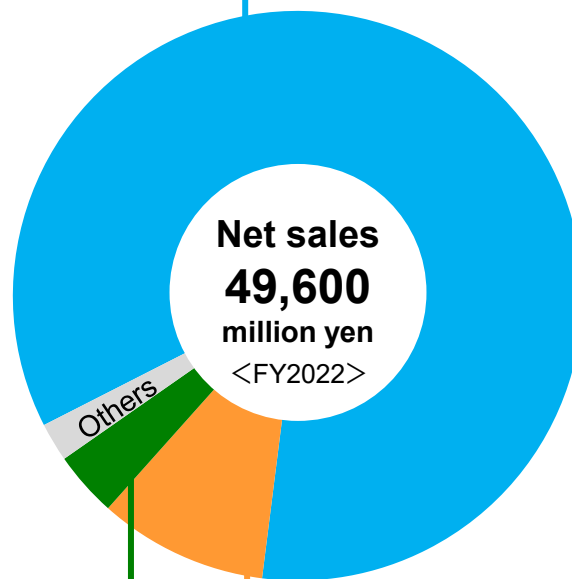
■ Other products

■ High-purity inorganic materials for compound semiconductors

- (Gallium, Indium, Red phosphorus, Boron trioxide, etc)

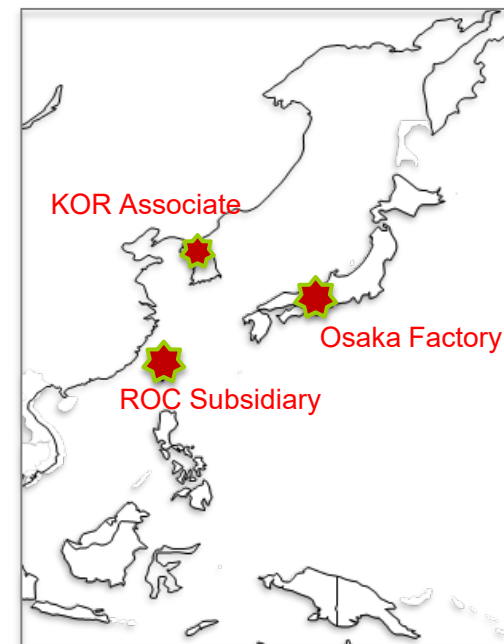
■ Radioactive iodine adsorbents

Electronic Materials 1,830million yen / 3.7%



Machinery 4,739million yen / 9.6%

- Construction machinery (Jaw crusher, Screen, Powder equipment)
- Civil engineering machinery Pipe jacking machine (for water supply and sewerage)



<Phosphoric acid Factory>

2. FY 2023 2Q (Ended September 30,2023) Financial Results and Forecast for FY2023

FY2023 2Q (Apr.-Sep.) Financial Summary

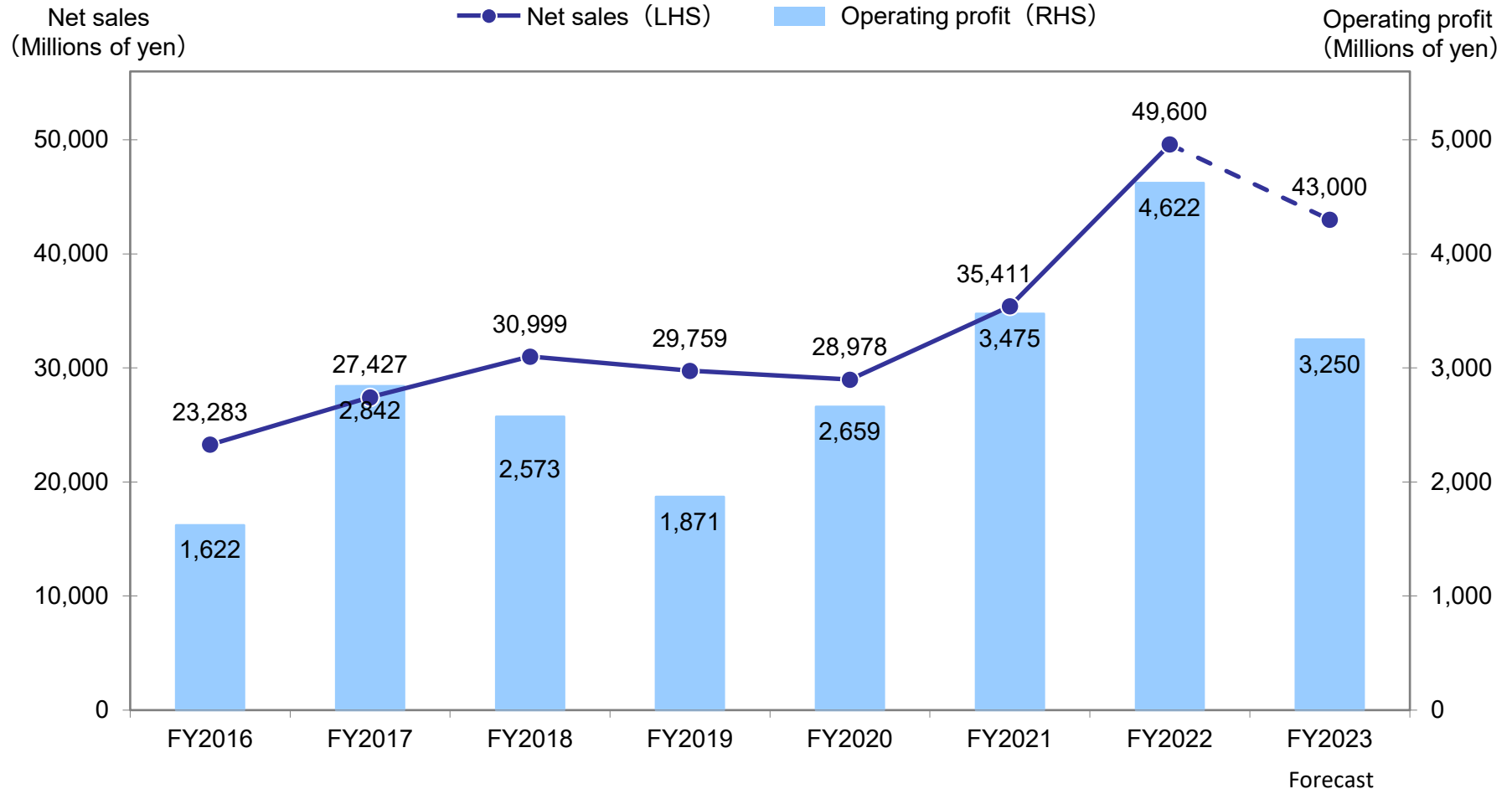
- Net sales : Decreased by 18.1% Year-on-Year
- Operating profit : Decreased by 47.6% Year-on-Year.

(Millions of yen)

	FY2022 2Q(Apr.-Sep.)	FY2023 2Q(Apr.-Sep.)	Change	Change Rate	FY2023 1 st half Forecast	Change
Net sales	25,205	20,640	(4,564)	(18.1%)	22,800	(2,159)
Operating profit	2,626	1,376	(1,249)	(47.6%)	1,500	(123)
Ordinary profit	2,750	1,353	(1,396)	(50.8%)	1,500	(146)
Profit attributable to owners of parent	1,831	991	(839)	(45.8%)	1,150	(158)
(Depreciation)	915	930	15	1.7%		

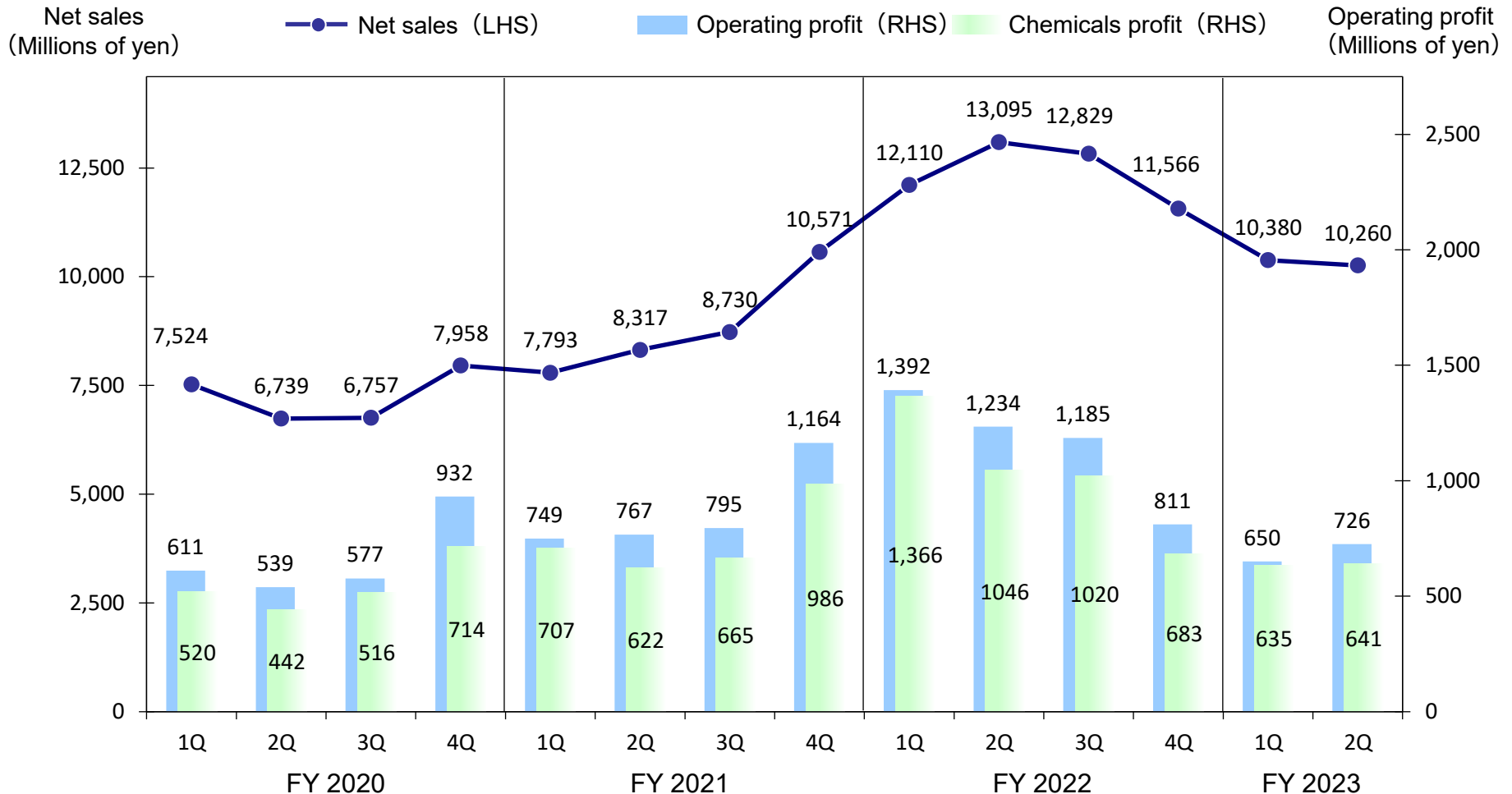
Changes in Fiscal Year Performance

Changes in Net sales and Operating profit



Changes in Quarterly Performance

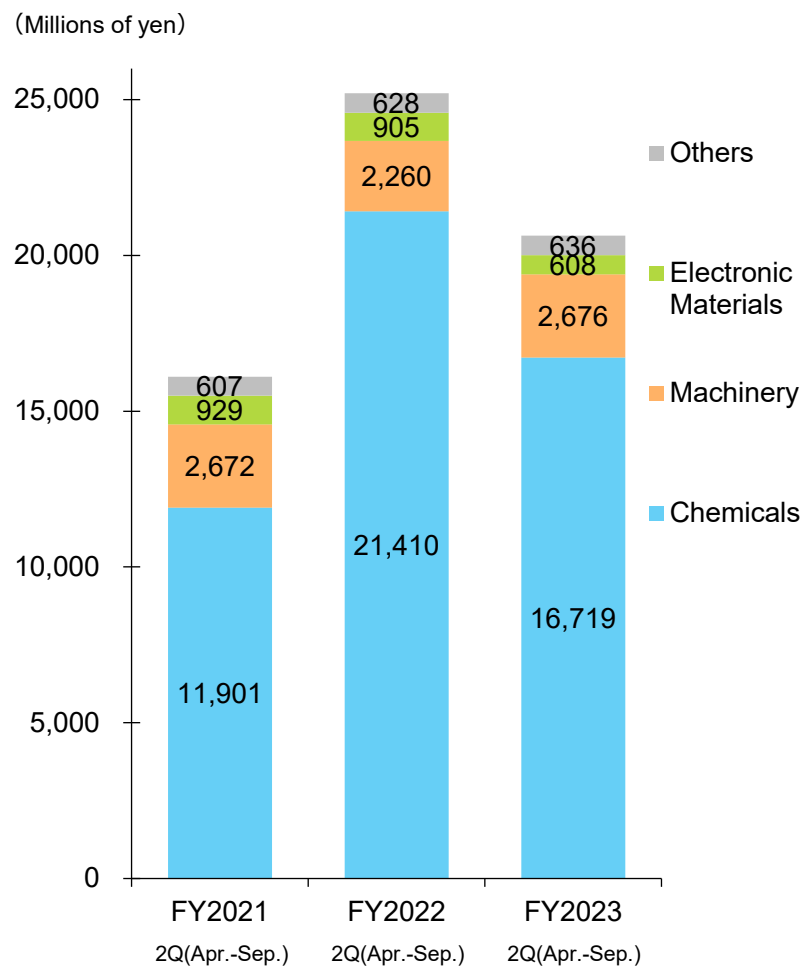
Changes in Net sales and Operating profit



FY2023 2Q (Apr.-Sep.) Business Segment Overview (Net sales)

Changes in Net sales

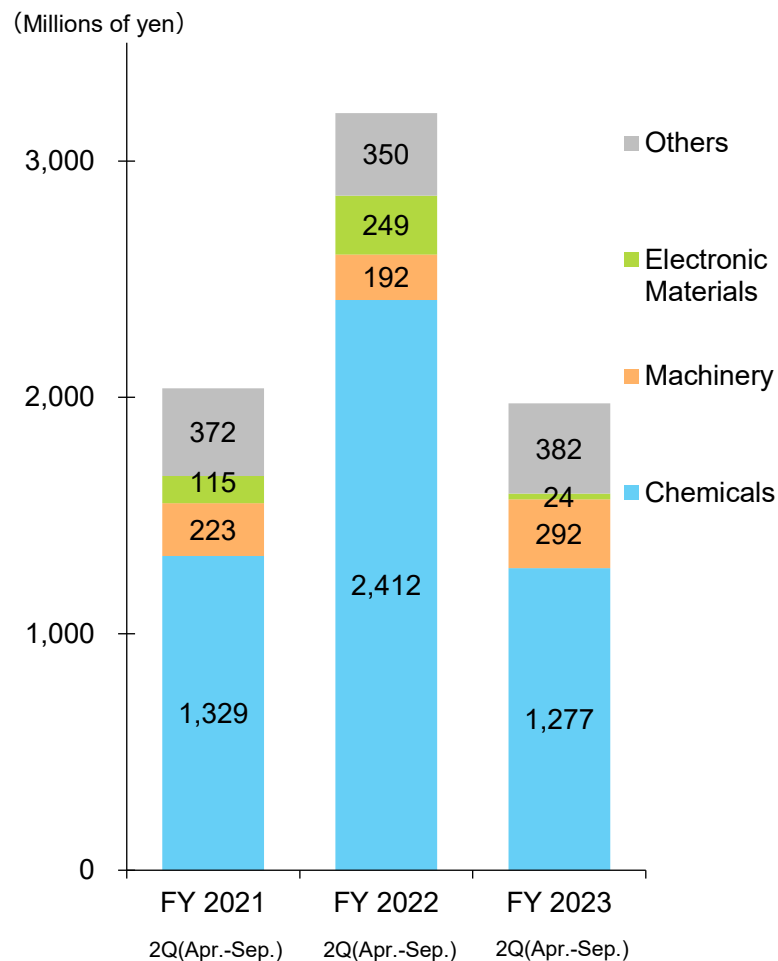
	(Millions of yen)			
	FY2022 2Q(Apr.-Sep.)	FY2023 2Q(Apr.-Sep.)	Change	Change Rate
Chemicals	21,410	16,719	(4,690)	(21.9%)
Machinery	2,260	2,676	415	18.4%
Electronic Materials	905	608	(297)	(32.8%)
O t h e r s	628	636	8	1.3%
T o t a l	25,205	20,640	(4,564)	(18.1%)



FY2023 2Q (Apr.-Sep.) Business Segment Overview (Operating profit)

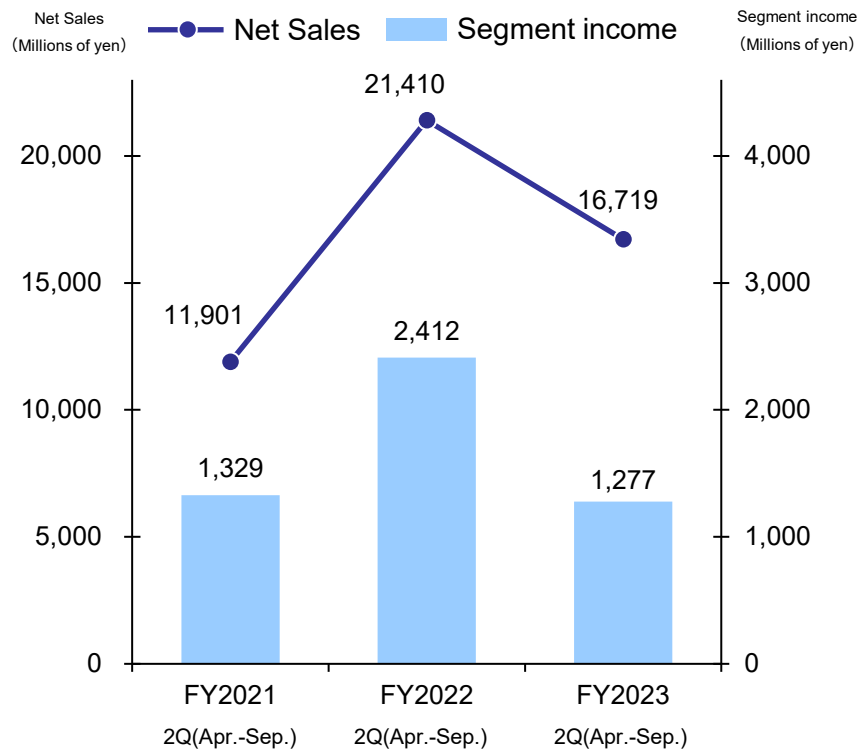
Changes in Operating profit

	(Millions of yen)			
	FY2022 2Q(Apr.-Sep.)	FY2023 2Q(Apr.-Sep.)	Change	Change Rate
Chemicals	2,412	1,277	(1,134)	(47.0%)
Machinery	192	292	99	51.8%
Electronic Materials	249	24	(225)	(90.4%)
O t h e r s	350	382	32	9.3%
(Adjustments)	(578)	(600)	(22)	—
T o t a l	2,626	1,376	(1,249)	(47.6%)

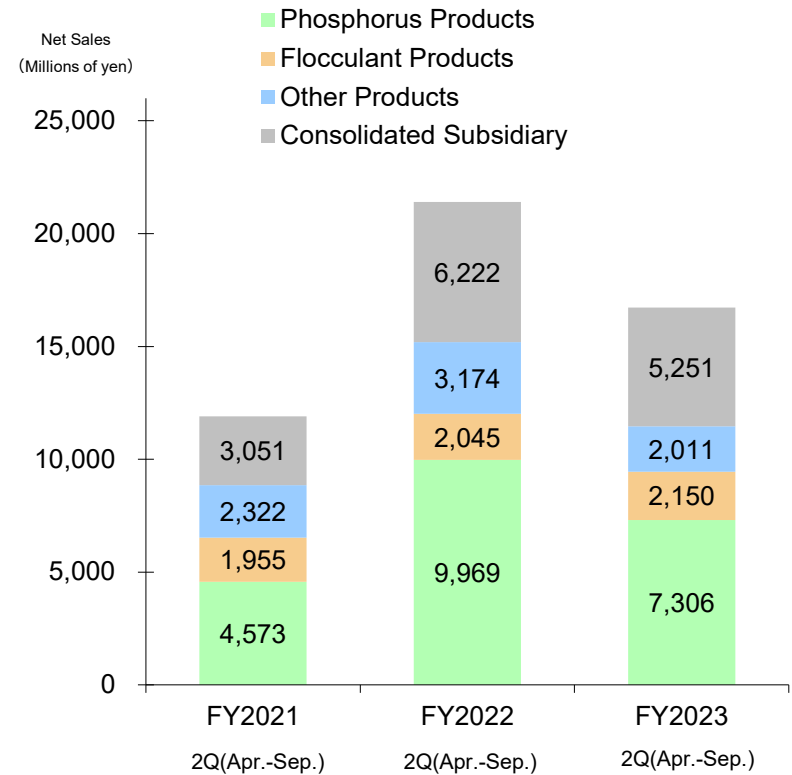


Chemicals

Changes in Net sales and Segment income

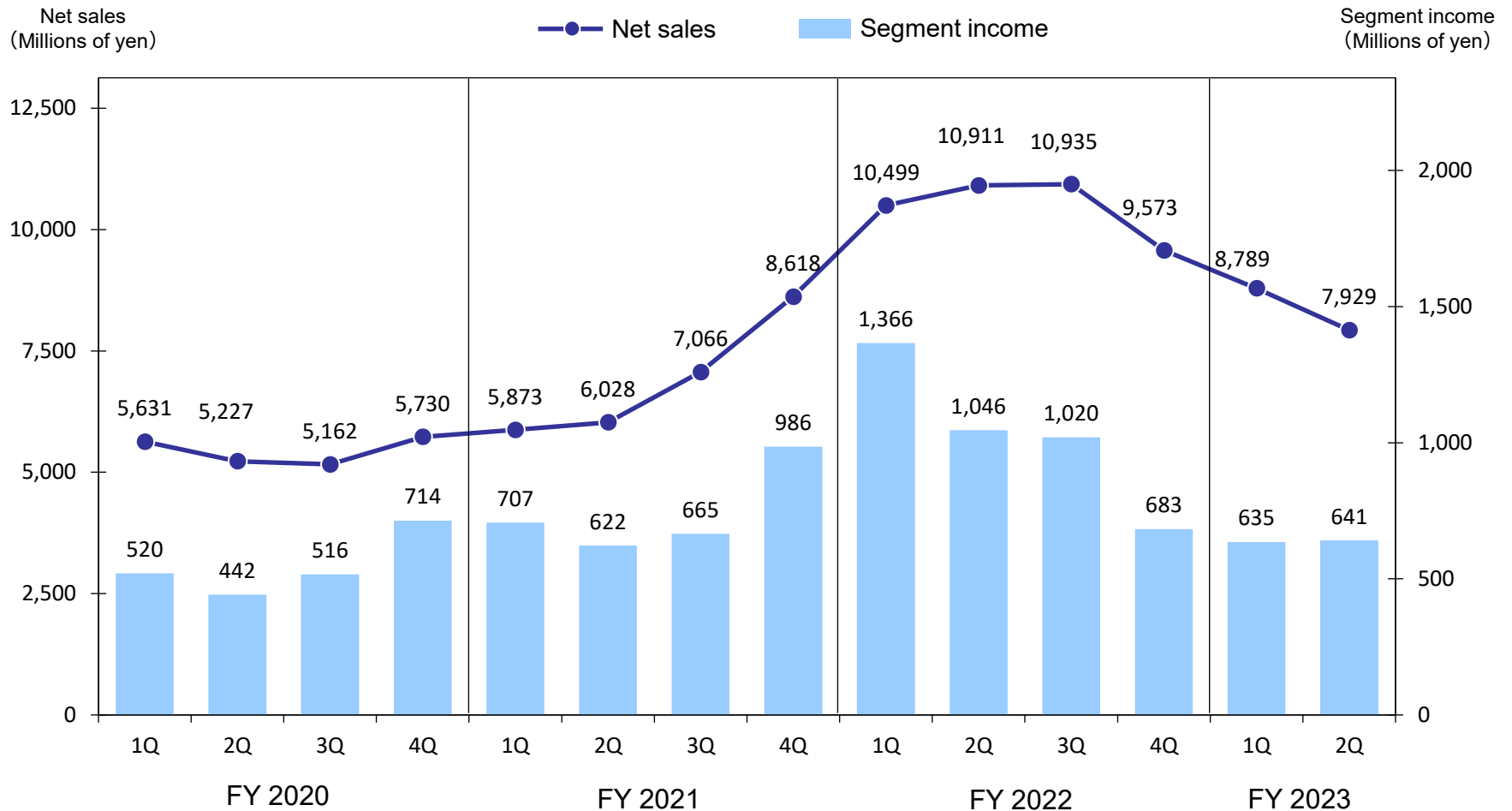


Changes in Net sales by Product



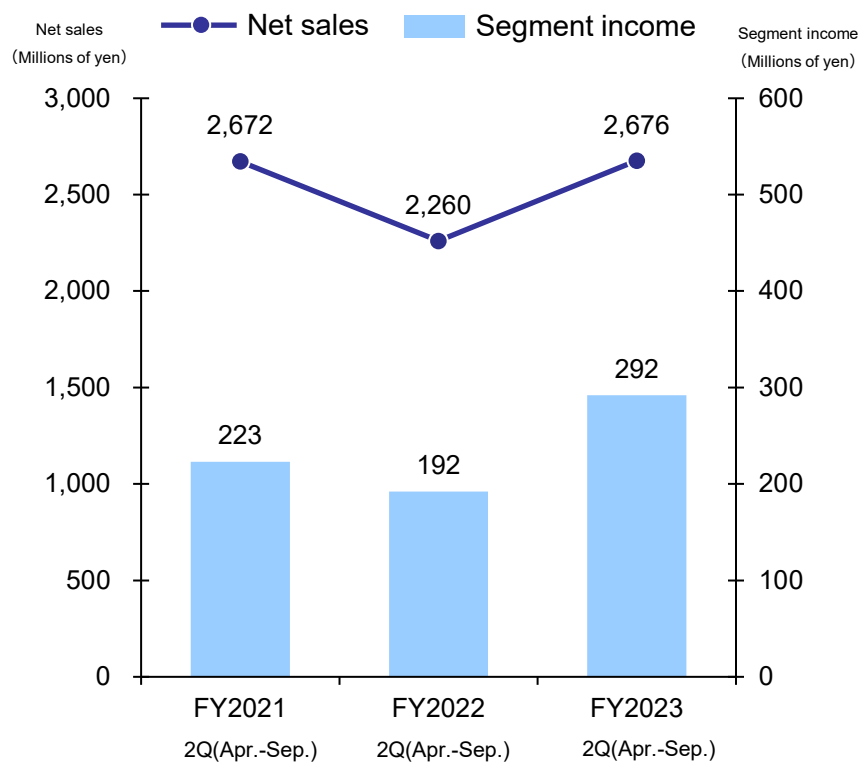
Chemicals (Quarterly)

Changes in Net sales and Segment income

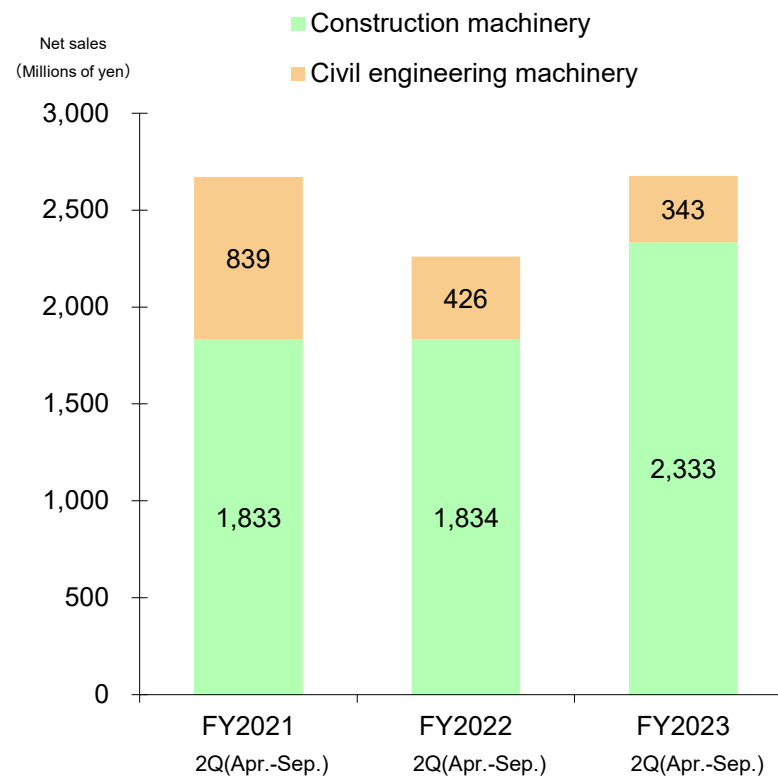


Machinery

Changes in Net sales and Segment income

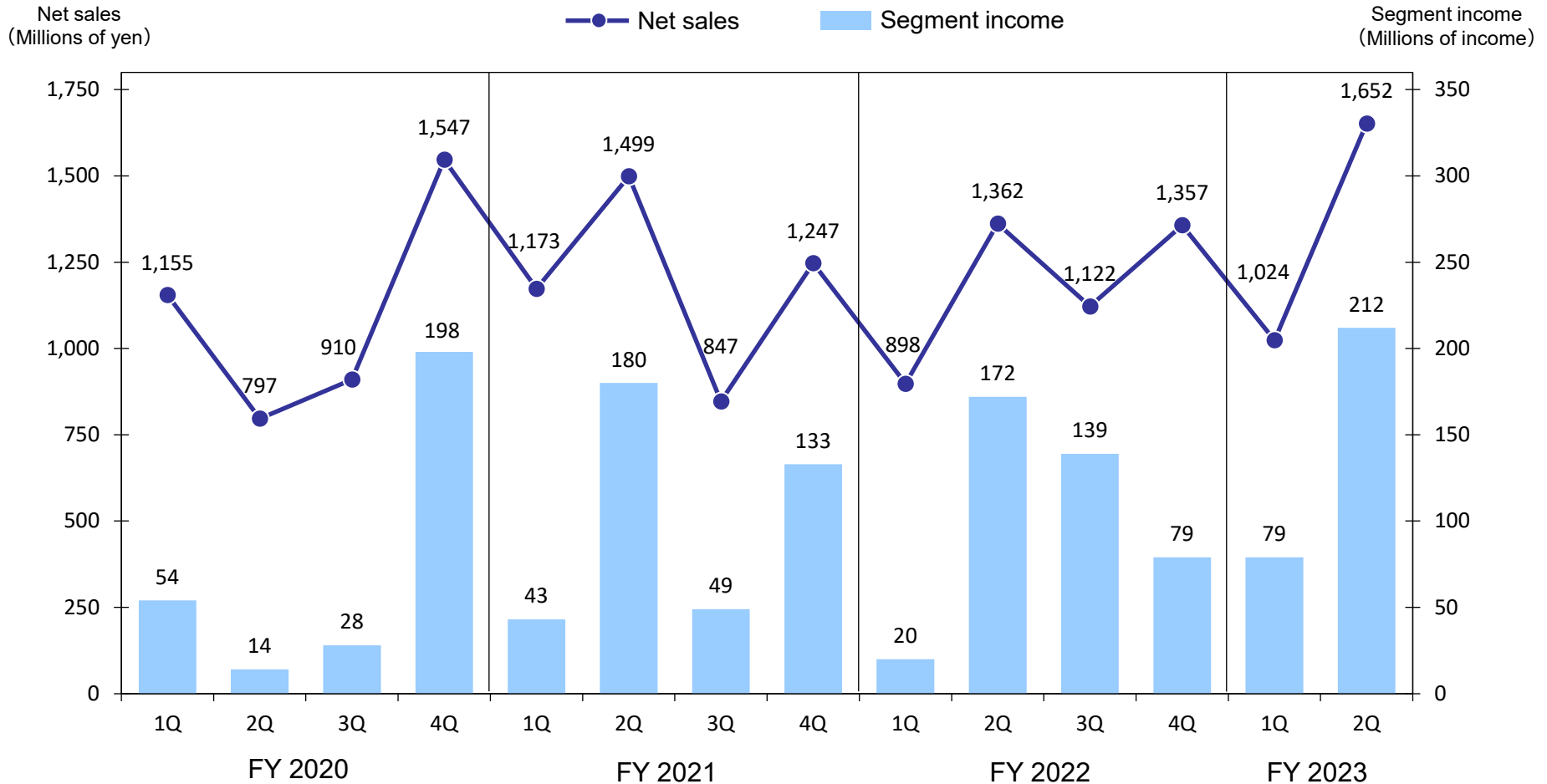


Changes in Net sales by Product



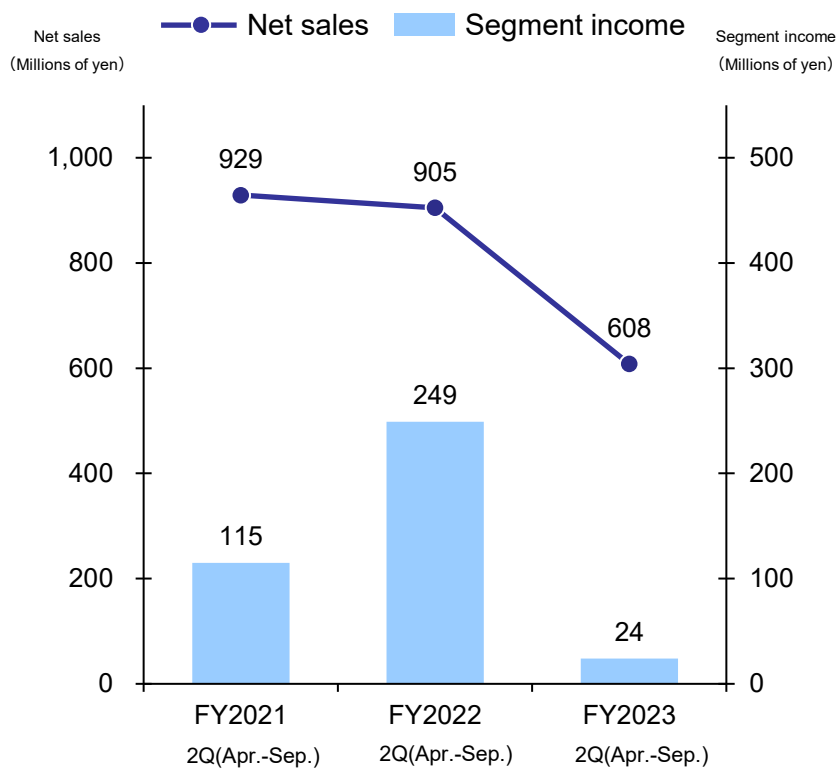
Machinery (Quarterly)

Changes in Net sales and Segment income

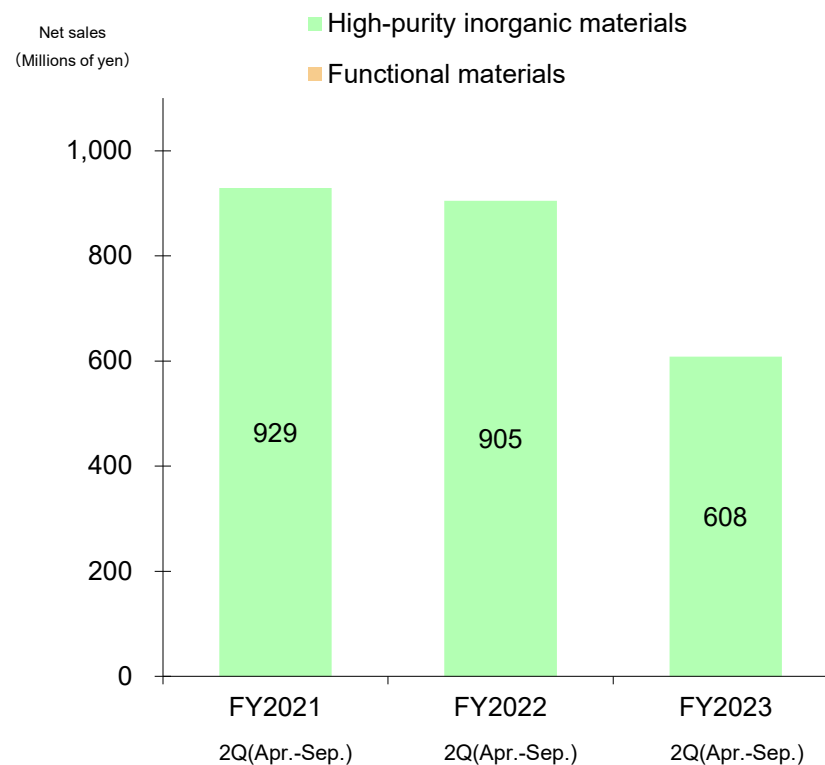


Electronic Materials

Changes in Net sales and Segment income

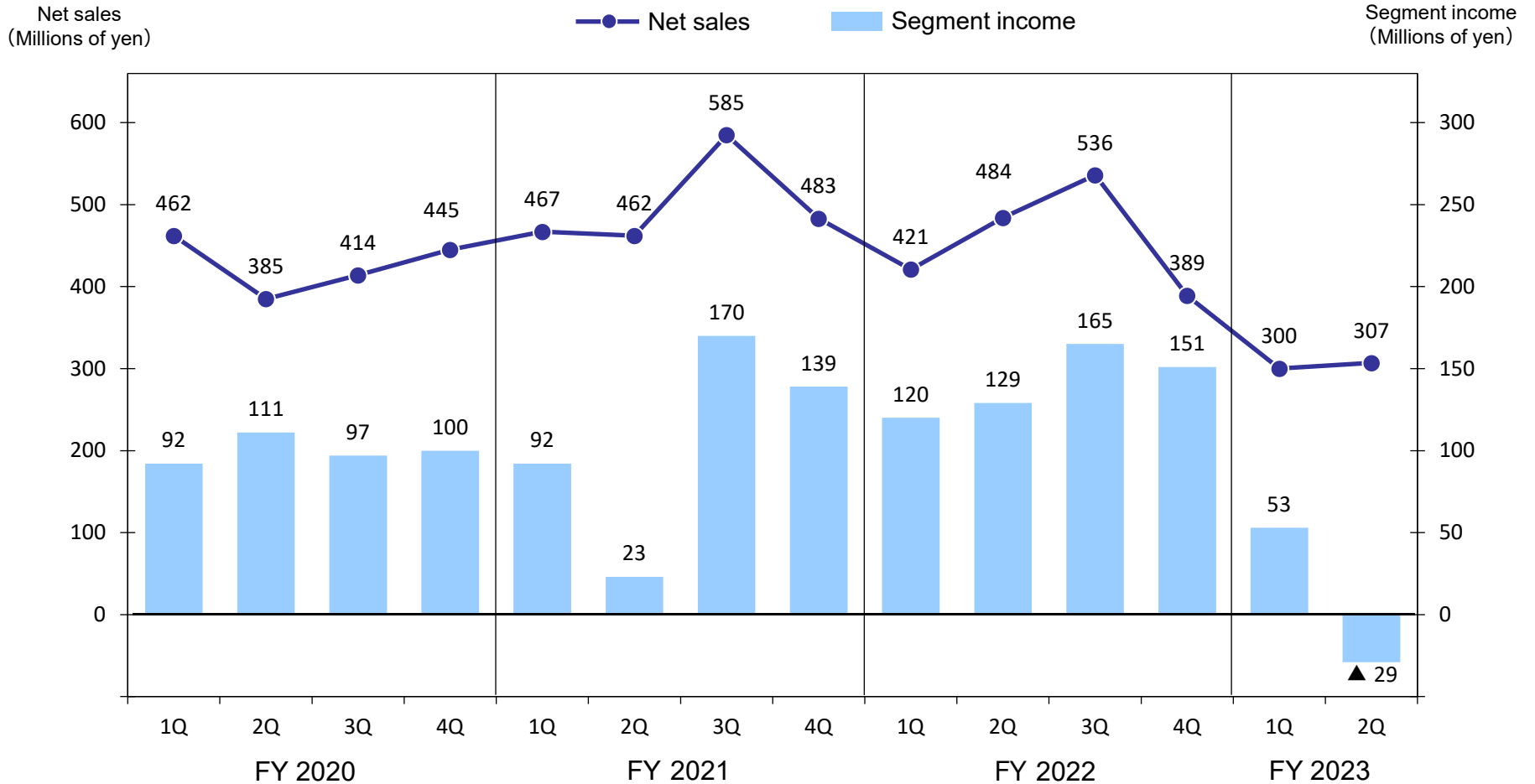


Changes in Net sales by Product



Electronic Materials (Quarterly)

Changes in Net sales and Segment income



Consolidated statements of income

(Millions of yen)

	FY 2022 2Q(Apr.-Sep.)	FY 2023 2Q(Apr.-Sep.)	Change	Change Rate
Net sales	25,205	20,640	(4,564)	(18.1%)
Cost of sales	20,142	16,842	(3,300)	(16.4%)
Selling, general and administrative expenses	2,435	2,421	(14)	(0.6%)
Operating profit	2,626	1,376	(1,249)	(47.6%)
Non-operating income	299	172	(127)	(42.5%)
Non-operating expenses	176	195	19	10.8%
Ordinary profit	2,750	1,353	(1,396)	(50.8%)
Extraordinary income	2	140	138	—
Extraordinary losses	32	—	(32)	—
Profit before income taxes	2,720	1,494	(1,226)	(45.1%)
Profit attributable to owners of parent	1,831	991	(839)	(45.8%)
(Depreciation)	915	930	15	1.7%

Consolidated balance sheets

(Millions of yen)

	As of Mar. 31, 2023	As of Sep. 30, 2023	Change
Total current assets	25,564	22,801	(2,763)
Cash and deposits	4,940	2,889	(2,050)
Notes and accounts receivable	11,303	11,541	237
Inventory ※	8,364	7,927	(438)
Total non-current assets	21,987	22,293	305
Property, plant and equipment	17,893	17,625	(267)
Intangible assets	40	51	11
Investments and other assets	4,053	4,615	562
Total current liabilities	15,737	13,671	(2,065)
Notes and accounts payable	5,524	3,680	(1,844)
Short-term borrowings	7,147	6,656	(490)
Total non-current liabilities	8,563	7,537	(1,026)
Long-term borrowings	5,021	4,012	(1,008)
Retirement benefit liabilities	3,165	3,156	(9)
Total net assets	23,252	23,886	634
Tangible net worth	23,125	23,886	761
Non-controlling interests	126	-	(126)
Total assets	47,552	45,095	(2,457)
<Equity ratio>	48.6%	53.0%	4.3%

※Inventory = Merchandise and finished goods + Work in process + Raw materials and supplies

Forecast for FY 2023 (Revised on November 14,2023)

(Millions of yen)

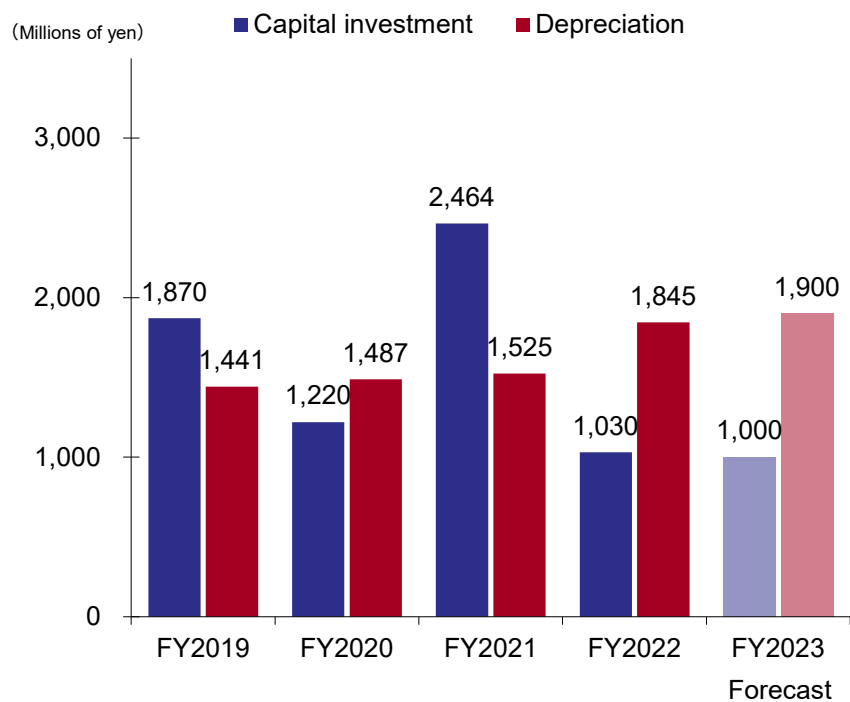
	FY 2022 (Apr.-Mar.) Actual	FY 2023 (Apr.-Mar) Forecast	Change	Change Rate
Net sales	49,600	43,000	(6,600)	(13.3%)
Chemicals	41,918	34,300	(7,618)	(18.2%)
Machinery	4,739	6,200	1,460	30.8%
Electronic Materials	1,830	1,350	(480)	(26.2%)
Others	1,112	1,150	37	3.4%
Operating profit	4,622	3,250	(1,372)	(29.7%)
Chemicals	4,115	3,100	(1,015)	(24.7%)
Machinery	410	600	189	46.1%
Electronic Materials	565	100	(465)	(82.3%)
Others	681	700	18	2.7%
Adjustments	(1,149)	(1,250)	(100)	-
Ordinary profit	4,690	3,050	(1,640)	(35.0%)
Profit attributable to owners of parent	3,232	2,100	(1,132)	(35.0%)
Annual dividends per share	82.00yen	82.00yen	0yen	0.0%

Assumed exchange rate

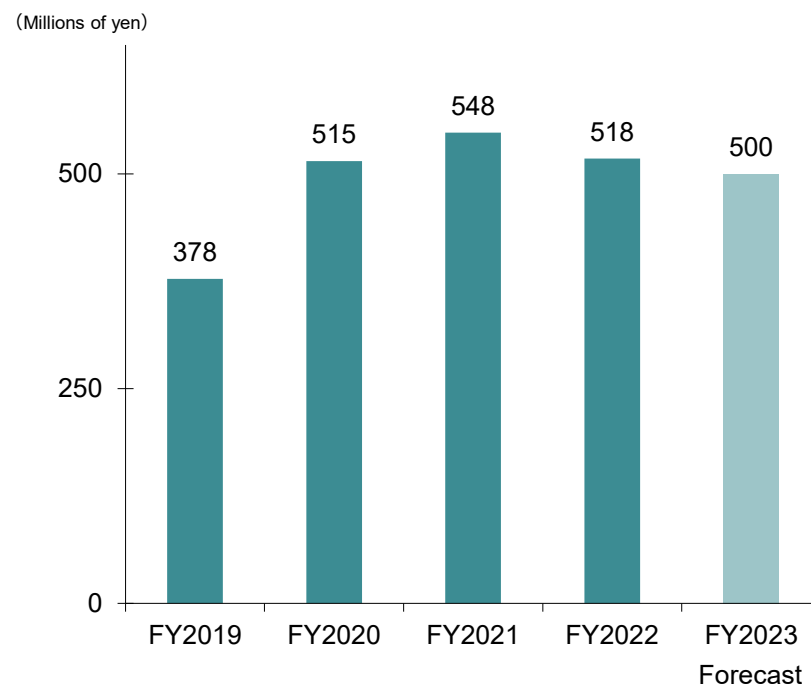
143yen/USD

Changes in Capital investment , Depreciation and R&D costs

Capital investment · Depreciation



R&D costs



Cautionary Statement Concerning this Material

The statements in this material are based on a variety of assumptions, and we ask for your understanding that forward-looking statements regarding future figures and other information are subject to uncertainties.